



**WSFA**  
**12 East Delano Ave.**  
**Montgomery, AL 36105**  
**(334) 288-1212**

www.wsfa.com

And:

**Canal Partners Media**  
**1027 33rd Street NW, Suite 140**  
**Washington, DC 20007**

# CONTRACT

|   |   |  |
|---|---|--|
| <u>Contract / Revision</u><br>1854598 /       |   | <u>Alt Order #</u><br>08864314                         |
| <u>Product</u><br>DOUG JONES FOR SENAT        |   |  |
| <u>Contract Dates</u><br>12/04/17 - 12/12/17  |   | <u>Estimate #</u><br>5105                              |
| <u>Advertiser</u><br>POL/Jones, Doug/D/Senate |   | <u>Original Date / Revision</u><br>11/20/17 / 11/20/17 |
| <u>Billing Cycle</u><br>EOM/EOC               | <u>Billing Calendar</u><br>Broadcast    | <u>Cash/Trade</u><br>Cash                              |
| <u>Property</u><br>WSFA                       | <u>Account Executive</u><br>Ryan Eddins | <u>Sales Office</u><br>HRP-Washingto                   |
| <u>Special Handling</u>                       |   |  |
| <u>Demographic</u><br>Adults 35+              |   |  |
| <u>Agy Code</u><br>TV13041                    | <u>Advertiser Code</u><br>836           | <u>Product 1/2</u><br>967                              |
| <u>Agency Ref</u>                             |   | <u>Advertiser Ref</u>                                  |

| *Line | Ch   | Start Date        | End Date        | Description           | Start/End Time | Days | Length | Spots/Week        | Rate        | Type | Spots | Amount   |
|-------|------|-------------------|-----------------|-----------------------|----------------|------|--------|-------------------|-------------|------|-------|----------|
| N 2   | WSFA | 12/06/17          | 12/06/17        | Today in Alabama 530a | 528am-6am      |      | :30    |                   |             | NM   | 1     | \$100.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----               |                |      |        | 1                 | \$100.00    |      |       |          |
| N 3   | WSFA | 12/07/17          | 12/07/17        | Today in Alabama 530a | 528am-6am      |      | :30    |                   |             | NM   | 1     | \$100.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---               |                |      |        | 1                 | \$100.00    |      |       |          |
| N 4   | WSFA | 12/08/17          | 12/08/17        | Today in Alabama 530a | 528am-6am      |      | :30    |                   |             | NM   | 1     | \$100.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--               |                |      |        | 1                 | \$100.00    |      |       |          |
| N 5   | WSFA | 12/05/17          | 12/05/17        | Today In Alabama      | 6a-7a          |      | :30    |                   |             | NM   | 1     | \$175.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----               |                |      |        | 1                 | \$175.00    |      |       |          |
| N 6   | WSFA | 12/07/17          | 12/07/17        | Today In Alabama      | 6a-7a          |      | :30    |                   |             | NM   | 1     | \$175.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---               |                |      |        | 1                 | \$175.00    |      |       |          |
| N 7   | WSFA | 12/12/17          | 12/12/17        | Today In Alabama      | 6a-7a          |      | :30    |                   |             | NM   | 1     | \$175.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | -1-----               |                |      |        | 1                 | \$175.00    |      |       |          |
| N 8   | WSFA | 12/05/17          | 12/05/17        | NBC Today Show        | 7-9am          |      | :30    |                   |             | NM   | 1     | \$115.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----               |                |      |        | 1                 | \$115.00    |      |       |          |
| N 9   | WSFA | 12/06/17          | 12/06/17        | NBC Today Show        | 7-9am          |      | :30    |                   |             | NM   | 1     | \$115.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----               |                |      |        | 1                 | \$115.00    |      |       |          |
| N 10  | WSFA | 12/07/17          | 12/07/17        | NBC Today Show        | 7-9am          |      | :30    |                   |             | NM   | 1     | \$115.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---               |                |      |        | 1                 | \$115.00    |      |       |          |
| N 11  | WSFA | 12/11/17          | 12/11/17        | NBC Today 2           | 9-10am         |      | :30    |                   |             | NM   | 1     | \$50.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>       |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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| Contract / Revision | Alt Order # |
| 1854598 /           | 08864314    |

|                     |                    |            |
|---------------------|--------------------|------------|
| Contract Dates      | Product            | Estimate # |
| 12/04/17 - 12/12/17 | DOUG JONES FOR SEN | 5105       |

|                        |                          |
|------------------------|--------------------------|
| Advertiser             | Original Date / Revision |
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17      |

| *Line | Ch   | Start Date        | End Date        | Description               | Start/End Time | Days | Length | Spots/Week        | Rate        | Type | Spots | Amount   |
|-------|------|-------------------|-----------------|---------------------------|----------------|------|--------|-------------------|-------------|------|-------|----------|
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/11/17    | 12/17/17        | 1-----                    |                |      |        | 1                 | \$50.00     |      |       |          |
| N 13  | WSFA | 12/06/17          | 12/06/17        | NBC Today 2               | 9-10am         |      | :30    |                   |             | NM   | 1     | \$50.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | --1----                   |                |      |        | 1                 | \$50.00     |      |       |          |
| N 14  | WSFA | 12/08/17          | 12/08/17        | NBC Today 2               | 9-10am         |      | :30    |                   |             | NM   | 1     | \$50.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | ----1--                   |                |      |        | 1                 | \$50.00     |      |       |          |
| N 15  | WSFA | 12/06/17          | 12/06/17        | NBC Today with Kathie Lee | 10-11am        |      | :30    |                   |             | NM   | 1     | \$50.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | --1----                   |                |      |        | 1                 | \$50.00     |      |       |          |
| N 16  | WSFA | 12/07/17          | 12/07/17        | NBC Today with Kathie Lee | 10-11am        |      | :30    |                   |             | NM   | 1     | \$50.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | ---1---                   |                |      |        | 1                 | \$50.00     |      |       |          |
| N 17  | WSFA | 12/08/17          | 12/08/17        | NBC Today with Kathie Lee | 10-11am        |      | :30    |                   |             | NM   | 1     | \$50.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | ----1--                   |                |      |        | 1                 | \$50.00     |      |       |          |
| N 18  | WSFA | 12/11/17          | 12/11/17        | ALABAMA LIVE @ 11A        | 11-1130Am      |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/11/17    | 12/17/17        | 1-----                    |                |      |        | 1                 | \$30.00     |      |       |          |
| N 19  | WSFA | 12/06/17          | 12/06/17        | ALABAMA LIVE @ 11A        | 11-1130Am      |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | --1----                   |                |      |        | 1                 | \$30.00     |      |       |          |
| N 20  | WSFA | 12/07/17          | 12/07/17        | ALABAMA LIVE @ 11A        | 11-1130Am      |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | ---1---                   |                |      |        | 1                 | \$30.00     |      |       |          |
| N 21  | WSFA | 12/05/17          | 12/05/17        | ALABAMA LIVE @ 1130AM     | 1130A-12P      |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | -1-----                   |                |      |        | 1                 | \$30.00     |      |       |          |
| N 22  | WSFA | 12/06/17          | 12/06/17        | ALABAMA LIVE @ 1130AM     | 1130A-12P      |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | --1----                   |                |      |        | 1                 | \$30.00     |      |       |          |
| N 24  | WSFA | 12/07/17          | 12/07/17        | ALABAMA LIVE @ 1130AM     | 1130A-12P      |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | ---1---                   |                |      |        | 1                 | \$30.00     |      |       |          |
| N 25  | WSFA | 12/11/17          | 12/11/17        | WSFA 12 News at Noon      | 12-1230pm      |      | :30    |                   |             | NM   | 1     | \$100.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/11/17    | 12/17/17        | 1-----                    |                |      |        | 1                 | \$100.00    |      |       |          |
| N 26  | WSFA | 12/06/17          | 12/06/17        | WSFA 12 News at Noon      | 12-1230pm      |      | :30    |                   |             | NM   | 1     | \$100.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | --1----                   |                |      |        | 1                 | \$100.00    |      |       |          |
| N 27  | WSFA | 12/08/17          | 12/08/17        | WSFA 12 News at Noon      | 12-1230pm      |      | :30    |                   |             | NM   | 1     | \$100.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/04/17    | 12/10/17        | ----1--                   |                |      |        | 1                 | \$100.00    |      |       |          |
| N 28  | WSFA | 12/11/17          | 12/11/17        | NET Days of Our Lives     | 1230-130p      |      | :30    |                   |             | NM   | 1     | \$150.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>           |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
|       |      | Week: 12/11/17    | 12/17/17        | 1-----                    |                |      |        | 1                 | \$150.00    |      |       |          |

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| Contract / Revision | Alt Order # |
| 1854598 /           | 08864314    |

|                     |                    |            |
|---------------------|--------------------|------------|
| Contract Dates      | Product            | Estimate # |
| 12/04/17 - 12/12/17 | DOUG JONES FOR SEN | 5105       |

|                        |                          |
|------------------------|--------------------------|
| Advertiser             | Original Date / Revision |
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17      |

| *Line | Ch   | Start Date        | End Date        | Description            | Start/End Time | Days | Length | Spots/Week        | Rate        | Type | Spots | Amount   |
|-------|------|-------------------|-----------------|------------------------|----------------|------|--------|-------------------|-------------|------|-------|----------|
| N 29  | WSFA | 12/05/17          | 12/05/17        | NET Days of Our Lives  | 1230-130p      |      | :30    |                   |             | NM   | 1     | \$150.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                |                |      |        | 1                 | \$150.00    |      |       |          |
| N 30  | WSFA | 12/07/17          | 12/07/17        | NET Days of Our Lives  | 1230-130p      |      | :30    |                   |             | NM   | 1     | \$150.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---                |                |      |        | 1                 | \$150.00    |      |       |          |
| N 31  | WSFA | 12/11/17          | 12/11/17        | RIGHT THIS MINUTES     | 130-2p         |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                 |                |      |        | 1                 | \$30.00     |      |       |          |
| N 32  | WSFA | 12/06/17          | 12/06/17        | RIGHT THIS MINUTES     | 130-2p         |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----                |                |      |        | 1                 | \$30.00     |      |       |          |
| N 33  | WSFA | 12/08/17          | 12/08/17        | RIGHT THIS MINUTES     | 130-2p         |      | :30    |                   |             | NM   | 1     | \$30.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--                |                |      |        | 1                 | \$30.00     |      |       |          |
| N 34  | WSFA | 12/11/17          | 12/11/17        | Today in Alabama 430am | 430-5a         |      | :30    |                   |             | NM   | 1     | \$5.00   |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                 |                |      |        | 1                 | \$5.00      |      |       |          |
| N 35  | WSFA | 12/05/17          | 12/05/17        | HARRY                  | 2-3p           |      | :30    |                   |             | NM   | 1     | \$25.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                |                |      |        | 1                 | \$25.00     |      |       |          |
| N 36  | WSFA | 12/07/17          | 12/07/17        | HARRY                  | 2-3p           |      | :30    |                   |             | NM   | 1     | \$25.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---                |                |      |        | 1                 | \$25.00     |      |       |          |
| N 37  | WSFA | 12/08/17          | 12/08/17        | HARRY                  | 2-3p           |      | :30    |                   |             | NM   | 1     | \$25.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--                |                |      |        | 1                 | \$25.00     |      |       |          |
| N 38  | WSFA | 12/11/17          | 12/11/17        | JUDGE JUDY 2ND RUN     | 3-330p         |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                 |                |      |        | 1                 | \$60.00     |      |       |          |
| N 39  | WSFA | 12/06/17          | 12/06/17        | JUDGE JUDY 2ND RUN     | 3-330p         |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----                |                |      |        | 1                 | \$60.00     |      |       |          |
| N 40  | WSFA | 12/08/17          | 12/08/17        | JUDGE JUDY 2ND RUN     | 3-330p         |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--                |                |      |        | 1                 | \$60.00     |      |       |          |
| N 41  | WSFA | 12/05/17          | 12/05/17        | JUDGE JUDY 1ST RUN     | 330-4p         |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                |                |      |        | 1                 | \$60.00     |      |       |          |
| N 42  | WSFA | 12/07/17          | 12/07/17        | JUDGE JUDY 1ST RUN     | 330-4p         |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---                |                |      |        | 1                 | \$60.00     |      |       |          |
| N 43  | WSFA | 12/08/17          | 12/08/17        | JUDGE JUDY 1ST RUN     | 330-4p         |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>        |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--                |                |      |        | 1                 | \$60.00     |      |       |          |
| N 44  | WSFA | 12/11/17          | 12/11/17        | WSFA 12 NEWS AT 4PM    | M-F 4-430P     |      | :30    |                   |             | NM   | 1     | \$60.00  |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



**WSFA**  
**12 East Delano Ave.**  
**Montgomery, AL 36105**  
**(334) 288-1212**

www.wsfa.com

|                     |             |
|---------------------|-------------|
| Contract / Revision | Alt Order # |
| 1854598 /           | 08864314    |

|                     |                    |            |
|---------------------|--------------------|------------|
| Contract Dates      | Product            | Estimate # |
| 12/04/17 - 12/12/17 | DOUG JONES FOR SEN | 5105       |

|                        |                          |
|------------------------|--------------------------|
| Advertiser             | Original Date / Revision |
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17      |

| *Line | Ch   | Start Date        | End Date        | Description              | Start/End Time | Days | Length | Spots/Week        | Rate        | Type | Spots | Amount   |
|-------|------|-------------------|-----------------|--------------------------|----------------|------|--------|-------------------|-------------|------|-------|----------|
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                   |                |      |        | 1                 | \$60.00     |      |       |          |
| N 45  | WSFA | 12/05/17          | 12/05/17        | Today in Alabama 430am   | 430-5a         |      | :30    |                   |             | NM   | 1     | \$5.00   |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                  |                |      |        | 1                 | \$5.00      |      |       |          |
| N 46  | WSFA | 12/05/17          | 12/05/17        | WSFA 12 NEWS AT 4PM      | M-F 4-430P     |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                  |                |      |        | 1                 | \$60.00     |      |       |          |
| N 47  | WSFA | 12/06/17          | 12/06/17        | WSFA 12 NEWS AT 4PM      | M-F 4-430P     |      | :30    |                   |             | NM   | 1     | \$60.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----                  |                |      |        | 1                 | \$60.00     |      |       |          |
| N 48  | WSFA | 12/11/17          | 12/11/17        | WSFA 12 NEWS AT 4PM      | M-F 430-5P     |      | :30    |                   |             | NM   | 1     | \$75.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                   |                |      |        | 1                 | \$75.00     |      |       |          |
| N 49  | WSFA | 12/06/17          | 12/06/17        | WSFA 12 NEWS AT 4PM      | M-F 430-5P     |      | :30    |                   |             | NM   | 1     | \$75.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----                  |                |      |        | 1                 | \$75.00     |      |       |          |
| N 50  | WSFA | 12/08/17          | 12/08/17        | WSFA 12 NEWS AT 4PM      | M-F 430-5P     |      | :30    |                   |             | NM   | 1     | \$75.00  |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--                  |                |      |        | 1                 | \$75.00     |      |       |          |
| N 51  | WSFA | 12/11/17          | 12/11/17        | WSFA 12 News at Five     | 5-530pm        |      | :30    |                   |             | NM   | 1     | \$185.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                   |                |      |        | 1                 | \$185.00    |      |       |          |
| N 52  | WSFA | 12/05/17          | 12/05/17        | WSFA 12 News at Five     | 5-530pm        |      | :30    |                   |             | NM   | 1     | \$185.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                  |                |      |        | 1                 | \$185.00    |      |       |          |
| N 53  | WSFA | 12/07/17          | 12/07/17        | WSFA 12 News at Five     | 5-530pm        |      | :30    |                   |             | NM   | 1     | \$185.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---                  |                |      |        | 1                 | \$185.00    |      |       |          |
| N 54  | WSFA | 12/11/17          | 12/11/17        | WSFA 12 News at Six - MF | 6-630pm        |      | :30    |                   |             | NM   | 1     | \$350.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/11/17          | 12/17/17        | 1-----                   |                |      |        | 1                 | \$350.00    |      |       |          |
| N 55  | WSFA | 12/06/17          | 12/06/17        | WSFA 12 News at Six - MF | 6-630pm        |      | :30    |                   |             | NM   | 1     | \$350.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | --1----                  |                |      |        | 1                 | \$350.00    |      |       |          |
| N 56  | WSFA | 12/07/17          | 12/07/17        | Today in Alabama 430am   | 430-5a         |      | :30    |                   |             | NM   | 1     | \$5.00   |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---                  |                |      |        | 1                 | \$5.00      |      |       |          |
| N 57  | WSFA | 12/08/17          | 12/08/17        | WSFA 12 News at Six - MF | 6-630pm        |      | :30    |                   |             | NM   | 1     | \$350.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ----1--                  |                |      |        | 1                 | \$350.00    |      |       |          |
| N 58  | WSFA | 12/05/17          | 12/05/17        | ENTERTAINMENT TONIGHT    | 630-7p         |      | :30    |                   |             | NM   | 1     | \$215.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | -1-----                  |                |      |        | 1                 | \$215.00    |      |       |          |
| N 59  | WSFA | 12/07/17          | 12/07/17        | ENTERTAINMENT TONIGHT    | 630-7p         |      | :30    |                   |             | NM   | 1     | \$215.00 |
|       |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>          |                |      |        | <u>Spots/Week</u> | <u>Rate</u> |      |       |          |
| Week: |      | 12/04/17          | 12/10/17        | ---1---                  |                |      |        | 1                 | \$215.00    |      |       |          |

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**WSFA**  
**12 East Delano Ave.**  
**Montgomery, AL 36105**  
**(334) 288-1212**

www.wsfa.com

| Contract / Revision | Alt Order # |
|---------------------|-------------|
| 1854598 /           | 08864314    |

| Contract Dates      | Product            | Estimate # |
|---------------------|--------------------|------------|
| 12/04/17 - 12/12/17 | DOUG JONES FOR SEN | 5105       |

| Advertiser             | Original Date / Revision |
|------------------------|--------------------------|
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17      |

| *Line   | Ch       | Start Date | End Date   | Description               | Start/End Time | Days | Length | Spots/Week | Rate | Type | Spots | Amount   |            |          |          |            |      |                |          |         |   |          |
|---|----------|------------|------------|---------------------------|----------------|------|--------|------------|------|------|-------|----------|------------|----------|----------|------------|------|----------------|----------|---------|---|----------|
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr></table>   |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate |                |          |         |   |          |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 60  | WSFA     | 12/08/17   | 12/08/17   | ENTERTAINMENT TONIGHT     | 630-7p         |      | :30    |            |      | NM   | 1     | \$215.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>----1--</td><td>1</td><td>\$215.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | ----1-- | 1 | \$215.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | ----1--    | 1          | \$215.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 61  | WSFA     | 12/11/17   | 12/11/17   | WSFA 12 News at Ten - MF  | 10-1035pm      |      | :30    |            |      | NM   | 1     | \$275.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/11/17</td><td>12/17/17</td><td>1-----</td><td>1</td><td>\$275.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/11/17 | 12/17/17 | 1-----  | 1 | \$275.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/11/17  | 12/17/17 | 1-----     | 1          | \$275.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 62  | WSFA     | 12/05/17   | 12/05/17   | WSFA 12 News at Ten - MF  | 10-1035pm      |      | :30    |            |      | NM   | 1     | \$275.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>-1-----</td><td>1</td><td>\$275.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | -1----- | 1 | \$275.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | -1-----    | 1          | \$275.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 63  | WSFA     | 12/07/17   | 12/07/17   | WSFA 12 News at Ten - MF  | 10-1035pm      |      | :30    |            |      | NM   | 1     | \$275.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>---1---</td><td>1</td><td>\$275.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | ---1--- | 1 | \$275.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | ---1---    | 1          | \$275.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 64  | WSFA     | 12/06/17   | 12/06/17   | Tonight Show              | 1035-1137pm    |      | :30    |            |      | NM   | 1     | \$115.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>--1----</td><td>1</td><td>\$115.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | --1---- | 1 | \$115.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | --1----    | 1          | \$115.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 65  | WSFA     | 12/07/17   | 12/07/17   | Tonight Show              | 1035-1137pm    |      | :30    |            |      | NM   | 1     | \$115.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>---1---</td><td>1</td><td>\$115.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | ---1--- | 1 | \$115.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | ---1---    | 1          | \$115.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 66  | WSFA     | 12/08/17   | 12/08/17   | Tonight Show              | 1035-1137pm    |      | :30    |            |      | NM   | 1     | \$115.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>----1--</td><td>1</td><td>\$115.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | ----1-- | 1 | \$115.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | ----1--    | 1          | \$115.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 67  | WSFA     | 12/05/17   | 12/05/17   | Today in Alabama 5am      | 5-530a         |      | :30    |            |      | NM   | 1     | \$85.00  |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>-1-----</td><td>1</td><td>\$85.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | -1----- | 1 | \$85.00  |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | -1-----    | 1          | \$85.00                   |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 68  | WSFA     | 12/11/17   | 12/11/17   | Late Night w/ Seth Meyers | 1137p-1237x    |      | :30    |            |      | NM   | 1     | \$10.00  |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/11/17</td><td>12/17/17</td><td>1-----</td><td>1</td><td>\$10.00</td></tr></table>   |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/11/17 | 12/17/17 | 1-----  | 1 | \$10.00  |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/11/17  | 12/17/17 | 1-----     | 1          | \$10.00                   |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 69  | WSFA     | 12/06/17   | 12/06/17   | Late Night w/ Seth Meyers | 1137p-1237x    |      | :30    |            |      | NM   | 1     | \$10.00  |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>--1----</td><td>1</td><td>\$10.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | --1---- | 1 | \$10.00  |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | --1----    | 1          | \$10.00                   |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 70  | WSFA     | 12/08/17   | 12/08/17   | Late Night w/ Seth Meyers | 1137p-1237x    |      | :30    |            |      | NM   | 1     | \$10.00  |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>----1--</td><td>1</td><td>\$10.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | ----1-- | 1 | \$10.00  |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | ----1--    | 1          | \$10.00                   |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 71  | WSFA     | 12/11/17   | 12/11/17   | The Voice                 | 7-9p           |      | :30    |            |      | NM   | 1     | \$600.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/11/17</td><td>12/17/17</td><td>1-----</td><td>1</td><td>\$600.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/11/17 | 12/17/17 | 1-----  | 1 | \$600.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/11/17  | 12/17/17 | 1-----     | 1          | \$600.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 72  | WSFA     | 12/05/17   | 12/05/17   | This Is Us                | 8-9pm          |      | :30    |            |      | NM   | 1     | \$600.00 |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>-1-----</td><td>1</td><td>\$600.00</td></tr></table> |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | -1----- | 1 | \$600.00 |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | -1-----    | 1          | \$600.00                  |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 73  | WSFA     | 12/09/17   | 12/09/17   | NBC Saturday Today Show   | 6-8am          |      | :30    |            |      | NM   | 1     | \$45.00  |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>-----1-</td><td>1</td><td>\$45.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | -----1- | 1 | \$45.00  |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | -----1-    | 1          | \$45.00                   |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| N 74  | WSFA     | 12/09/17   | 12/09/17   | Notre Dame Football       | 228p-1030p     |      | :30    |            |      | NM   | 0     | \$0.00   |            |          |          |            |      |                |          |         |   |          |
| <table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 12/04/17</td><td>12/10/17</td><td>-----1-</td><td>1</td><td>\$50.00</td></tr></table>  |          |            |            |                           |                |      |        |            |      |      |       |          | Start Date | End Date | Weekdays | Spots/Week | Rate | Week: 12/04/17 | 12/10/17 | -----1- | 1 | \$50.00  |
| Start Date  | End Date | Weekdays   | Spots/Week | Rate                      |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |
| Week: 12/04/17  | 12/10/17 | -----1-    | 1          | \$50.00                   |                |      |        |            |      |      |       |          |            |          |          |            |      |                |          |         |   |          |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WSFA**  
**12 East Delano Ave.**  
**Montgomery, AL 36105**  
**(334) 288-1212**

www.wsfa.com

|                            |                    |
|----------------------------|--------------------|
| <u>Contract / Revision</u> | <u>Alt Order #</u> |
| 1854598 /                  | 08864314           |

|                       |                    |                   |
|-----------------------|--------------------|-------------------|
| <u>Contract Dates</u> | <u>Product</u>     | <u>Estimate #</u> |
| 12/04/17 - 12/12/17   | DOUG JONES FOR SEN | 5105              |

|                        |                                 |
|------------------------|---------------------------------|
| <u>Advertiser</u>      | <u>Original Date / Revision</u> |
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17             |

| *Line   | Ch   | Start Date | End Date          | Description                  | Start/End Time | Days      | Length | Spots/Week | Rate                | Type | Spots | Amount   |
|---|------|------------|-------------------|------------------------------|----------------|-----------|--------|------------|---------------------|------|-------|----------|
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br><u>Spot</u> <u>Ch</u> <u>Date Range</u> <u>Description</u> <u>Start/End Time</u> <u>Weekdays</u> <u>Length</u> <u>Rate</u> <u>Type</u> |      |            |                   |                              |                |           |        |            |                     |      |       |          |
|   | 1    | WSFA       | 12/04/17-12/10/17 | Notre Dame Football          | 228p-1030p     | -----Sa-- | :30    |            | <del>-\$50.00</del> | NM   |       |          |
| Credited  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 75  | WSFA | 12/09/17   | 12/09/17          | Nascar Daytime               | 11a-6p         |           | :30    |            |                     | NM   | 0     | \$0.00   |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1- 1 \$65.00  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
|   | 1    | WSFA       | 12/04/17-12/10/17 | Nascar Daytime               | 11a-6p         | -----Sa-- | :30    |            | <del>\$65.00</del>  | NM   |       |          |
| Credited  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 76  | WSFA | 12/09/17   | 12/09/17          | WSFA 12 News at Six-Sat      | Sa 6-7pm       |           | :30    |            |                     | NM   | 1     | \$80.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1- 1 \$80.00  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 77  | WSFA | 12/09/17   | 12/09/17          | WSFA 12 News at Ten - Sat    | 10-1030pm      |           | :30    |            |                     | NM   | 1     | \$175.00 |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1- 1 \$175.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 78  | WSFA | 12/08/17   | 12/08/17          | Today in Alabama 5am         | 5-530a         |           | :30    |            |                     | NM   | 1     | \$85.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1-- 1 \$85.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 79  | WSFA | 12/09/17   | 12/09/17          | NET Saturday Night Live      | 1030p-1203x    |           | :30    |            |                     | NM   | 1     | \$115.00 |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1- 1 \$115.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 80  | WSFA | 12/09/17   | 12/09/17          | ET WEEKEND                   | 1203-103x      |           | :30    |            |                     | NM   | 1     | \$10.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1- 1 \$10.00  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 81  | WSFA | 12/10/17   | 12/10/17          | NET NBC Sunday Today Shc7-8a |                |           | :30    |            |                     | NM   | 1     | \$45.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1 1 \$45.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 82  | WSFA | 12/10/17   | 12/10/17          | NET NBC Meet The Press       | 8-9a           |           | :30    |            |                     | NM   | 1     | \$45.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1 1 \$45.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 83  | WSFA | 12/10/17   | 12/10/17          | WSFA News Sunday AM          | 9-930a         |           | :30    |            |                     | NM   | 1     | \$20.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1 1 \$20.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 84  | WSFA | 12/10/17   | 12/10/17          | NBC Golf                     | 10a-10p        |           | :30    |            |                     | NM   | 0     | \$0.00   |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1 1 \$35.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
|   | 1    | WSFA       | 12/04/17-12/10/17 | NBC Golf                     | 10a-10p        | -----Sl   | :30    |            | <del>\$35.00</del>  | NM   |       |          |
| Credited  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 85  | WSFA | 12/10/17   | 12/10/17          | NBC Golf                     | 10a-10p        |           | :30    |            |                     | NM   | 0     | \$0.00   |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u><br>Week: 12/04/17 12/10/17 -----1 1 \$35.00   |      |            |                   |                              |                |           |        |            |                     |      |       |          |
|   | 1    | WSFA       | 12/04/17-12/10/17 | NBC Golf                     | 10a-10p        | -----Sl   | :30    |            | <del>\$35.00</del>  | NM   |       |          |
| Credited  |      |            |                   |                              |                |           |        |            |                     |      |       |          |
| N 86  | WSFA | 12/10/17   | 12/10/17          | Nascar Daytime               | 11a-6p         |           | :30    |            |                     | NM   | 0     | \$0.00   |

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| 1854598 /           | 08864314    |

| Contract Dates      | Product            | Estimate # |
|---------------------|--------------------|------------|
| 12/04/17 - 12/12/17 | DOUG JONES FOR SEN | 5105       |

| Advertiser             | Original Date / Revision |
|------------------------|--------------------------|
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17      |

| *Line    | Ch          | Start Date        | End Date          | Description              | Start/End Time        | Days            | Length        | Spots/Week        | Rate                | Type        | Spots | Amount     |
|----------|-------------|-------------------|-------------------|--------------------------|-----------------------|-----------------|---------------|-------------------|---------------------|-------------|-------|------------|
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$65.00             |             |       |            |
|          | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u>       | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |                   | <u>Rate</u>         | <u>Type</u> |       |            |
|          | 1           | WSFA              | 12/04/17-12/10/17 | Nascar Daytime           | 11a-6p                | -----Su         | :30           |                   | <del>\$65.00</del>  | NM          |       |            |
| Credited |             |                   |                   |                          |                       |                 |               |                   |                     |             |       |            |
| N 87     | WSFA        | 12/10/17          | 12/10/17          | NBC Golf                 | 10a-10p               |                 | :30           |                   |                     | NM          | 0     | \$0.00     |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$65.00             |             |       |            |
|          | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u>       | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |                   | <u>Rate</u>         | <u>Type</u> |       |            |
|          | 1           | WSFA              | 12/04/17-12/10/17 | NBC Golf                 | 10a-10p               | -----Su         | :30           |                   | <del>\$65.00</del>  | NM          |       |            |
| Credited |             |                   |                   |                          |                       |                 |               |                   |                     |             |       |            |
| N 88     | WSFA        | 12/10/17          | 12/10/17          | Super Bowl Pre-Game      | Super Bowl Pre-Game   |                 | :30           |                   |                     | NM          | 0     | \$0.00     |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$100.00            |             |       |            |
|          | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u>       | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |                   | <u>Rate</u>         | <u>Type</u> |       |            |
|          | 1           | WSFA              | 12/04/17-12/10/17 | Super Bowl Pre-Game      | Super Bowl Pre-Game   | -----Su         | :30           |                   | <del>\$100.00</del> | NM          |       |            |
| Credited |             |                   |                   |                          |                       |                 |               |                   |                     |             |       |            |
| N 89     | WSFA        | 12/12/17          | 12/12/17          | Today in Alabama 5am     | 5-530a                |                 | :30           |                   |                     | NM          | 1     | \$85.00    |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/11/17          | 12/17/17          | -1-----                  |                       |                 |               | 1                 | \$85.00             |             |       |            |
| N 90     | WSFA        | 12/10/17          | 12/10/17          | WSFA 12 News at Five-Sun | Su 5-530p             |                 | :30           |                   |                     | NM          | 1     | \$90.00    |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$90.00             |             |       |            |
| N 91     | WSFA        | 12/10/17          | 12/10/17          | Prime Rotator M-Sun      | 7-10pm & 6-10p Su     |                 | :30           |                   |                     | NM          | 0     | \$0.00     |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$50.00             |             |       |            |
|          | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u>       | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |                   | <u>Rate</u>         | <u>Type</u> |       |            |
|          | 1           | WSFA              | 12/04/17-12/10/17 | Prime Rotator M-Sun      | 7-10pm & 6-10p Su     | -----Su         | :30           |                   | <del>\$50.00</del>  | NM          |       |            |
| Credited |             |                   |                   |                          |                       |                 |               |                   |                     |             |       |            |
| N 92     | WSFA        | 12/10/17          | 12/10/17          | Sunday Hour 2            | 7-8PM                 |                 | :30           |                   |                     | NM          | 0     | \$0.00     |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$100.00            |             |       |            |
|          | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u>       | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |                   | <u>Rate</u>         | <u>Type</u> |       |            |
|          | 1           | WSFA              | 12/04/17-12/10/17 | Sunday Hour 2            | 7-8PM                 | -----Su         | :30           |                   | <del>\$100.00</del> | NM          |       |            |
| Credited |             |                   |                   |                          |                       |                 |               |                   |                     |             |       |            |
| N 93     | WSFA        | 12/10/17          | 12/10/17          | NFL Football             | Sun 730p-1030p        |                 | :30           |                   |                     | NM          | 2     | \$1,000.00 |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----2                   |                       |                 |               | 2                 | \$500.00            |             |       |            |
| N 94     | WSFA        | 12/10/17          | 12/10/17          | Late News                | 1030p-11p             |                 | :30           |                   |                     | NM          | 1     | \$150.00   |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$150.00            |             |       |            |
| N 95     | WSFA        | 12/10/17          | 12/10/17          | LF SU 11-1130p           | 11-1130p              |                 | :30           |                   |                     | NM          | 1     | \$10.00    |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$10.00             |             |       |            |
| N 96     | WSFA        | 12/10/17          | 12/10/17          | LF SU 1130p-12x          | 1130p12x              |                 | :30           |                   |                     | NM          | 1     | \$5.00     |
|          |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>          |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>         |             |       |            |
| Week:    |             | 12/04/17          | 12/10/17          | -----1                   |                       |                 |               | 1                 | \$5.00              |             |       |            |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WSFA**  
**12 East Delano Ave.**  
**Montgomery, AL 36105**  
**(334) 288-1212**

www.wsfa.com

| Contract / Revision | Alt Order # |
|---------------------|-------------|
| 1854598 /           | 08864314    |

| Contract Dates      | Product            | Estimate # |
|---------------------|--------------------|------------|
| 12/04/17 - 12/12/17 | DOUG JONES FOR SEN | 5105       |

| Advertiser             | Original Date / Revision |
|------------------------|--------------------------|
| POL/Jones, Doug/D/Sena | 11/20/17 / 11/20/17      |

| *Line         | Ch          | Start Date        | End Date          | Description        | Start/End Time        | Days            | Length        | Spots/Week        | Rate              | Type        | Spots     | Amount             |
|---------------|-------------|-------------------|-------------------|--------------------|-----------------------|-----------------|---------------|-------------------|-------------------|-------------|-----------|--------------------|
| N 97          | WSFA        | 12/05/17          | 12/05/17          | NET Early Today ON | 4-430x                |                 | :30           |                   |                   | NM          | 1         | \$3.00             |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/04/17          | 12/10/17          | -T-----            |                       |                 |               | 1                 | \$3.00            |             |           |                    |
| N 98          | WSFA        | 12/07/17          | 12/07/17          | NET Early Today ON | 4-430x                |                 | :30           |                   |                   | NM          | 0         | \$0.00             |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/04/17          | 12/10/17          | ---T---            |                       |                 |               | 1                 | \$3.00            |             |           |                    |
|               | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |                   | <u>Rate</u>       | <u>Type</u> |           |                    |
|               | 1           | WSFA              | 12/04/17-12/10/17 | NET Early Today ON | 4-430x                | ----Th-----     | :30           |                   | <del>\$3.00</del> | NM          |           |                    |
|               | Credited    |                   |                   |                    |                       |                 |               |                   |                   |             |           |                    |
| N 99          | WSFA        | 12/12/17          | 12/12/17          | NET Early Today ON | 4-430x                |                 | :30           |                   |                   | NM          | 1         | \$3.00             |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/11/17          | 12/17/17          | -T-----            |                       |                 |               | 1                 | \$3.00            |             |           |                    |
| N 100         | WSFA        | 12/07/17          | 12/07/17          | NET Early Today ON | 4-430x                |                 | :30           |                   |                   | NM          | 1         | \$3.00             |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/04/17          | 12/10/17          | ---T---            |                       |                 |               | 1                 | \$3.00            |             |           |                    |
| N 101         | WSFA        | 12/09/17          | 12/09/17          | NET Soccer         | 1130A-130P            |                 | :30           |                   |                   | NM          | 1         | \$35.00            |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/04/17          | 12/10/17          | -----S-            |                       |                 |               | 1                 | \$35.00           |             |           |                    |
| N 102         | WSFA        | 12/10/17          | 12/10/17          | NFL Football       |                       |                 | :30           |                   |                   | NM          | 1         | \$500.00           |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/04/17          | 12/10/17          | -----S             |                       |                 |               | 1                 | \$500.00          |             |           |                    |
| N 103         | WSFA        | 12/05/17          | 12/10/17          | RIGHT THIS MINUTES | 130-2p                |                 | :30           |                   |                   | NM          | 1         | \$30.00            |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    |                       |                 |               | <u>Spots/Week</u> | <u>Rate</u>       |             |           |                    |
| Week:         |             | 12/04/17          | 12/10/17          | -TWTF--            |                       |                 |               | 1                 | \$30.00           |             |           |                    |
| <b>Totals</b> |             |                   |                   |                    |                       |                 |               |                   |                   |             | <b>91</b> | <b>\$10,614.00</b> |

| Time Period         | # of Spots | Gross Amount       | Agency Comm.        | Net Amount        |
|---------------------|------------|--------------------|---------------------|-------------------|
| 11/27/17 - 12/12/17 | 91         | \$10,614.00        | (\$1,592.10)        | \$9,021.90        |
| <b>Totals</b>       | <b>91</b>  | <b>\$10,614.00</b> | <b>(\$1,592.10)</b> | <b>\$9,021.90</b> |

**Signature: \_\_\_\_\_ Date: \_\_\_\_\_**

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REP HEADLINE# 8864314 TRF# 1854598  
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$  
REP: TEL# 703-528-9387 FAX# 703-516-9680  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP  
\*\*CHANGES\*\* \*

| LINE#   | REP | CD | TIME PERIOD | LGTH | SEC | RATE     | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|---|-----|----|-------------|------|-----|----------|------------|----------|----------|-----------|------|-----------|
| 97  | A   |    | 400A-430A   | 30   |     | \$3.00   | 12/7       | 12/7     | 1        |           | THU  | 1         |
| PROGRAM : NBC EARLY TODAY<br>ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE<br>THIS IS A MAKE-GOOD FOR DEC8 ON LINE-12 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC9 ON LINE-74 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC9 ON LINE-75 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-84 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-85 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-86 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-87 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-88 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-91 FOR 1 SPOT/WK<br>THIS IS A MAKE-GOOD FOR DEC10 ON LINE-92 FOR 1 SPOT/WK |     |    |             |      |     |          |            |          |          |           |      |           |
| 98  | A   |    | 1130A-130P  | 30   |     | \$35.00  | 12/9       | 12/9     | 1        |           | SAT  | 1         |
| PROGRAM : SOCCER<br>ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE<br>PART OF A MAKEGOOD MADE UP OF LINES 97-100   |     |    |             |      |     |          |            |          |          |           |      |           |
| 99  | A   |    | 720P-1030P  | 30   |     | \$500.00 | 12/10      | 12/10    | 1        |           | SUN  | 1         |
| PROGRAM : NFL FOOTBALL<br>ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE<br>PART OF A MAKEGOOD MADE UP OF LINES 97-100   |     |    |             |      |     |          |            |          |          |           |      |           |
| 100   | A   |    | 130P-200P   | 30   |     | \$30.00  | 12/5       | 12/8     | 1        |           | TU-F | 1         |
| PROGRAM : RIGHT THIS MINUTE<br>ORD COM1: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE<br>PART OF A MAKEGOOD MADE UP OF LINES 97-100  |     |    |             |      |     |          |            |          |          |           |      |           |
| 74  | S   |    | 230P-600P   | 30   |     | \$50.00  | 12/9       | 12/9     | 0        |           | SAT  | 0         |
| PROGRAM : ND FTBL - NC ST 10/28<br>CON COM1: ND FTBL - NC ST 10/28  |     |    |             |      |     |          |            |          |          |           |      |           |
| 75  | S   |    | 230P-500P   | 30   |     | \$65.00  | 12/9       | 12/9     | 0        |           | SAT  | 0         |
| PROGRAM : XFINITY PHOENIX 11/11<br>CON COM1: XFINITY PHOENIX 11/11  |     |    |             |      |     |          |            |          |          |           |      |           |
| 84  | S   |    | 1100A-100P  | 30   |     | \$35.00  | 12/10      | 12/10    | 0        |           | SUN  | 0         |
| PROGRAM : PREM LG SOCCER 10/29<br>CON COM1: PREM LG SOCCER 10/29  |     |    |             |      |     |          |            |          |          |           |      |           |

FAX# 703-516-9680

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

REP HEADLINE# 8864314 TRF# 1854598

ORDER WORKSHEET

TRF# 1854598

HARRIS REPORT FROM REP

NOV20/17 10.27

\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

\* \* CHANGES \* \*

\* \* CHANGES \* \*

\* \* CHANGES \* \*

| LINE#  | REP | CD | TIME PERIOD | LGTH | SEC | RATE     | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|--|-----|----|-------------|------|-----|----------|------------|----------|----------|-----------|------|-----------|
| 85   | S   |    | 100P-500P   | 30   |     | \$35.00  | 12/10      | 12/10    | 0        | ✓         | SUN  | 0         |
| PROGRAM : NASCAR CHARLT 10/8                                   |     |    |             |      |     |          |            |          |          |           |      |           |
| CON COM1: NASCAR CHARLT 10/8                                   |     |    |             |      |     |          |            |          |          |           |      |           |
| 86   | S   |    | 130P-500P   | 30   |     | \$65.00  | 12/10      | 12/10    | 0        | ✓         | SUN  | 0         |
| PROGRAM : NASCAR PHOENIX 11/12                                 |     |    |             |      |     |          |            |          |          |           |      |           |
| CON COM1: NASCAR PHOENIX 11/12                                 |     |    |             |      |     |          |            |          |          |           |      |           |
| 87   | S   |    | 200P-600P   | 30   |     | \$65.00  | 12/10      | 12/10    | 0        | ✓         | SUN  | 0         |
| PROGRAM : NASCAR MIAMI 11/19                                   |     |    |             |      |     |          |            |          |          |           |      |           |
| CON COM1: NASCAR MIAMI 11/19                                   |     |    |             |      |     |          |            |          |          |           |      |           |
| 88   | S   |    | 400P-500P   | 30   |     | \$100.00 | 12/10      | 12/10    | 0        | ✓         | SUN  | 0         |
| PROGRAM : BREEDERS (BOURBON) 2017                              |     |    |             |      |     |          |            |          |          |           |      |           |
| CON COM1: BREEDERS (BOURBON) 2017                              |     |    |             |      |     |          |            |          |          |           |      |           |
| 91   | S   |    | 630P-1000P  | 30   |     | \$50.00  | 12/10      | 12/10    | 0        | ✓         | SUN  | 0         |
| PROGRAM : ND FTBL - USC 10/21                                  |     |    |             |      |     |          |            |          |          |           |      |           |
| CON COM1: ND FTBL - USC 10/21                                  |     |    |             |      |     |          |            |          |          |           |      |           |
| 92   | S   |    | 700P-800P   | 30   |     | \$100.00 | 12/10      | 12/10    | 0        | ✓         | SUN  | 0         |
| PROGRAM : BREEDERS CUP 2017                                    |     |    |             |      |     |          |            |          |          |           |      |           |
| CON COM1: BREEDERS CUP 2017                                    |     |    |             |      |     |          |            |          |          |           |      |           |
| STATION MAKEGOOD OFFERS:                                       |     |    |             |      |     |          |            |          |          |           |      |           |
| M1 OK'D BUY#12 MISSED: FRI/400A-430A (NOV19/17)                |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#74 SAT/230P-600P 30S \$3.00                                |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#75 SAT/230P-500P 30S \$50.00                               |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#84 SUN/1100A-100P 30S \$65.00                              |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#85 SUN/100P-500P 30S \$35.00                               |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#86 SUN/130P-500P 30S \$35.00                               |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#87 SUN/200P-600P 30S \$65.00                               |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#88 SUN/400P-500P 30S \$100.00                              |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#91 SUN/630P-1000P 30S \$50.00                              |     |    |             |      |     |          |            |          |          |           |      |           |
| BUY#92 SUN/700P-800P 30S \$100.00                              |     |    |             |      |     |          |            |          |          |           |      |           |
| OFFER: THU/400A-430A 30S \$3.00                                |     |    |             |      |     |          |            |          |          |           |      |           |
| & SAT/1130A-130P 30S \$35.00                                   |     |    |             |      |     |          |            |          |          |           |      |           |
| & SUN/720P-1030P 30S \$500.00                                  |     |    |             |      |     |          |            |          |          |           |      |           |
| & TU-F/130P-200P 30S \$30.00                                   |     |    |             |      |     |          |            |          |          |           |      |           |
| CMT: NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE |     |    |             |      |     |          |            |          |          |           |      |           |
| PLS ADVISE.  |     |    |             |      |     |          |            |          |          |           |      |           |



REP HEADLINE# 8864314 TRF# 1854598 REP: TEL# 703-528-9387 FAX# 703-516-9680  
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV20/17 14.18  
\*\*\* WSFA-TV \*\*\*

ADV # \_\_\_\_\_ ADV. NAME POLI/D JONES/D/SEN/AL REP.# \_\_\_\_\_ OFF.# \_\_\_\_\_ SALESMAN # \_\_\_\_\_  
AGY # \_\_\_\_\_ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD  
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)  
ATLANTA, GA 30339

ORDER # \_\_\_\_\_ CONTRACT # 8864314 CLASS: NATL. LOCAL REGIONAL  
PRDCT DOUG JONES FOR SENAT EST#5105 COMMENTS: (LINE, ORDER, INVOICE)  
FLIGHT DATES DEC5/17 DEC12/17 WK-2  
CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE NOV20/17 14.18

REP: REVISED ORTDER  
M1 OKD AS LINES 97-100  
TTL SAME, \$10,614  
PLS CONFIRM  
THANKS JASMINE FOR RYAN

STA: \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
CON CM ALL INVOICES ARE TO BE SENT TO:  
900 CIRCLE 75 PARKWAY SE, SUITE#1650  
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION  
STATION MAKEGOOD OFFERS:  
M1 OK'D BUY#12 MISSED:FRI/400A-430A 30S \$3.00 (NOV19/17)  
BUY#74 SAT/230P-600P 30S \$50.00  
BUY#75 SAT/230P-500P 30S \$65.00  
BUY#84 SUN/1100A-100P 30S \$35.00  
BUY#85 SUN/100P-500P 30S \$35.00  
BUY#86 SUN/130P-500P 30S \$65.00  
BUY#87 SUN/200P-600P 30S \$65.00  
BUY#88 SUN/400P-500P 30S \$100.00  
BUY#91 SUN/630P-1000P 30S \$50.00  
BUY#92 SUN/700P-800P 30S \$100.00  
OFFER:THU/400A-430A 30S \$3.00  
& SAT/1130A-130P 30S \$35.00  
& SUN/720P-1030P 30S \$500.00  
& TU-F/130P-200P 30S \$30.00  
CMT:NA DUE TO PROGRAM CHANGES. PLEASE CONFIRM. THANKS, DENICE

PLS ADVISE.

REP: TEL# 703-528-9387 FAX# 703-516-9680  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM STATION

REP HEADLINE# 8864314 TRF# 1854598  
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

NOV20/17 14.18  
\*\*\* WSFA-TV \*\*\*

CONTRACT TOTAL 10614.00  
TOTAL SPOTS 91